



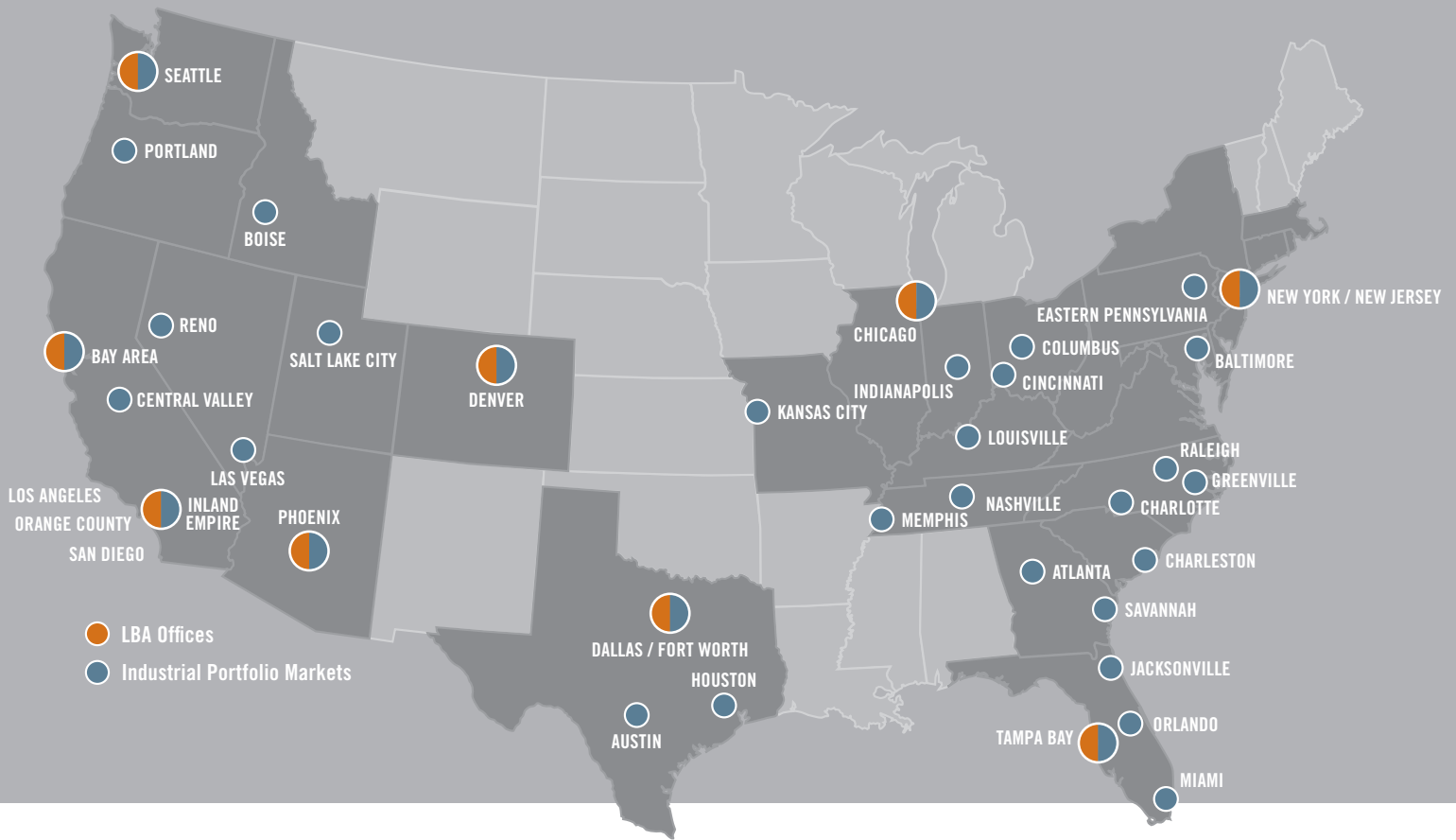
INDUSTRIAL ACQUISITION PROGRAM

LBA Logistics invests in high quality industrial properties throughout all the major US industrial markets. LBA's ongoing investment program focuses on core, core-plus, value-add and development opportunities with a targeted minimum purchase price of \$10 million.

INVESTMENT PROFILE	VALUE-ADD / CORE-PLUS	CORE
Asset Quality / Property Types	Class A and B <ul style="list-style-type: none"> • Warehouse / distribution buildings • Light industrial / business parks • Flex industrial buildings • Single assets and portfolios • Corporate owned facilities, short-term or no leaseback 	Class A and B <ul style="list-style-type: none"> • Warehouse / distribution buildings • Light industrial / business parks • Single assets and portfolios • Corporate owned facilities, long-term leasebacks
Property Size	All	All
Geographic Focus	All major US industrial markets	Prime, supply constrained markets in the continental United States
Leasing Level	Vacant or partially leased	Substantially leased (85% or greater)
Development	Yes	Yes

PREFERRED SUBMITTAL INFORMATION

- Seller price and terms
- Site plan
- Rent roll
- Historical and current operating expenses
- Property photographs and aerials
- Relevant sale and lease comparables
- Argus Run



REGIONAL ACQUISITION TEAMS

Los Angeles

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Washington / Oregon / Idaho / Utah

Bill Plautz	bplautz@LBArealty.com	206.812.1000
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HEAD OF ACQUISITIONS

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INDUSTRIAL PORTFOLIO MANAGER

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